



## FINANCE COMMITTEE MEETING

Placed Before Meeting  
 Received at Meeting

# 1

City of Palo Alto

## MEMORANDUM

To: Finance Committee  
 Date: May 6, 2024  
 SUBJECT: Agenda Item #1: Additional Information

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Staff would like to provide the Finance Committee additional information for the May 7 and May 8 FY 2025 Budget Hearing meetings. This material is supplemental in nature and does not reflect any recommended changes, it is for information and reference only.

**Information to Assist the Finance Committee During the Budget Review Process**

In previous years, the City Council has made a variety of requests to provide context and/or additional data points of reference to aid in budget deliberations. Staff has compiled these items to assist the Finance Committee's review of the FY 2025 Proposed Budget documents.

**Capital Fund Reappropriation List**

City Council authorization is required for Capital funds to be carried forward from one fiscal year to the next (Palo Alto Municipal Code 2.28.090, amended September 2014). There are several opportunities for departments to request funds to be carried over from one fiscal year to the next.

First, is the proposed budget process that the Finance Committee is reviewing. Departments may request funds to be carried over from one year to the next through the budget process. By estimating lower than budgeted expenditures in the current year (FY 2024), funds not anticipated to be spent in the current year but still required for the completion of the project are reflected in the first year (FY 2025) of the five-year CIP. The Fund Narrative for each fund indicates the total amount of reappropriations included in this budget.

Second, is the Budget Wrap-up with the Finance Committee (scheduled May 21, 2024) where staff typically bring a list of final amendments to the proposed budget that include refinements to reappropriation assumptions. Due to the timing of information needed for the reappropriation refinements, this information may be brought forward as part of the budget adoption by the City Council (scheduled June 17, 2024).

Lastly, as part of the year-end closing actions anticipated to be brought forward for City Council approval in the Fall, all projects will be reviewed to determine if additional adjustments to reappropriations are required.

**Attachment A** shows the reappropriated amounts by fund and by capital project estimated not to be spent in FY 2024 that are included in the proposed budget, the first opportunity listed above. These amounts are recommended to be reappropriated to FY 2025 to continue work on the projects and keep

the total project budgets intact over the five-year CIP and are reflected in the FY 2025 Proposed Capital Budget.

**Additional Staffing Information – Vacancies, Recruitment, & Retention:**

Vacancy rates have decreased significantly; from a high of 17% in FY 2020, the peak of the global pandemic, to a current (April 2024) low of 10.5%, as adjusted by final stage recruitment full-time-equivalents (“FTE”). This drop in vacancy rate can be attributed to several factors including an improved methodology to adjust for positions in the final stages of recruitment, such as those with offers of employment extended, which are now more accurately reported as filled. Other meaningful factors include the City’s focus on talent recruitment and being an employer of choice – ensuring a positive work environment as well as resetting target salaries and benefits for flexibility – that has positively impacted employee retention. While these numbers are promising, the talent pipeline remains shallow and highly competitive within the markets and industries in which the City competes for talent.

**Vacancy Report:** A list of full-time (benefitted) positions that are vacant throughout the City is detailed in **Attachment B**. This attachment includes the position title, hiring status, and the distribution of the position allocation by fund.

**Summary Comparison of Vacancies Citywide April 2023 & April 2024**

	<b>April 2023 Vacancies</b>	<b>FY 2023 Adjusted Budget</b>	<b>April 2024 Vacancies</b>	<b>FY 2024 Adjusted Budget</b>
<b>General Fund</b>	64.68	557.56	77.14	587.06
<b>Enterprise Funds</b>	66.45	371.58	52.10	380.58
<b>Other Funds</b>	12.12	94.46	8.76	96.46
<b>Total</b>	<b>143.25</b>	<b>1,023.60</b>	<b>138.00</b>	<b>1,064.10</b>
<b>Citywide Vacancy Rate</b>		<b>14.0%</b>		<b>13.0%</b>
<b>Recruitment Final Stage*</b>	<b>(14.00)</b>		<b>(26.50)</b>	
<b>Net Vacancy w/recruitment</b>	<b>129.25</b>	<b>12.6%</b>	<b>111.50</b>	<b>10.5%</b>

\* As indicated in Attachment B “status”, 26.50 FTE of the 138.00 FTE current vacancies are in the final stages of recruitment and can be considered filled. Assuming these positions are filled as anticipated, the citywide vacancy rate would be 10.5%

**Factors Impacting Vacancy Rate (Turnover, New Positions, Promotions):** The citywide vacancy rate is impacted by three key components (1) total number of positions, (2) total number of separations, including promotions, (3) total number of new hires. Each of these dynamic factors impact the vacancy rate. The City continues to reinvest in services, which necessitates the addition of new positions. New positions increase total headcount and add to the overall vacancy rate until they can be recruited and filled.

**Recruitment & Retention Activities Underway:** In FY 2025 the City will invest in advancing organizational resilience by implementing the initial phases of a multiyear workforce recruitment strategic plan which includes the recommendation of a Recruitment Division Manager, process streamlines, and further system integration. The strategic plan builds upon the expedited hiring process

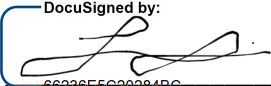
piloted and refined in FY 2023 - 2024 with more robust offerings, expanded capacity, and an emphasis on an enhanced candidate experience to continue to make Palo Alto an employer of choice. In conjunction with the workforce recruitment strategic plan, the City's positive work environment initiatives will continue to grow and expand with critical focus in the areas of professional development, career advancement/succession planning, and Diversity, Equity, Inclusion, and Belonging (DEIB). These initiatives are critical to continue the initial success seen in improving employee retention, resulting in the reduction of year over year turnover rates, which aids in lowering the vacancy rate.

**General Fund Vacancy Rates and Savings:** The vacancy rate for the General Fund as of April 2024 is 13.1% (77.14 vacancies to 587.06 FTE) or 9.7% when adjusted for final stage recruitments. Vacancy savings from Public Safety positions are typically exhausted by uses such as backfill, hire ahead programs, and overtime. Adjusting for Public Safety and final stage recruitments, the General Fund has a vacancy rate of 5.5% and budgeted vacancy savings of approximately 5%. Throughout the year vacancy savings are utilized by operating departments to deliver services and/or complete projects. Some illustrative examples of vacancy savings use include filling staffing gaps by contracting for professional services, hiring ahead for technical positions to allow overlap and smooth transitions, piloting new technologies to increase efficiency in the absence of staff, and supporting a summer internship program.

It is important to consider that even if positions are vacant, there are still associated costs. For example, the City contributes to proactive retirement funding and is responsible for the Unfunded Accrued Liability (UAL) allocated to that position regardless of whether the position is filled. At the direction of the Council these costs are administratively allocated by position, which means that even if the position is vacant, the full budgeted cost will not result in savings to the City.

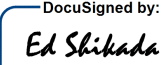
**Service Provider Spend Report for FY 2021, FY 2022, FY 2023 and Year-to-Date FY 2024**

**Attachment C** is a list of service providers where the City spent more than \$1 million between FY 2021 through FY 2024 (year-to-date).

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Lauren Lai 5/6/2024

Director of Administrative Services

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Ed Shikada 5/6/2024

City Manager

Attachment A: Capital Improvement Plan FY 2024 Reappropriations to FY 2025

Fund	Project Title	Proj. No.	Expense Reappropriation Adjustment	Revenue Reappropriation Adjustment
471 - Capital Improvement Fund	Americans With Disabilities Act Compliance	PF-93009	800,000	
	Animal Shelter Renovation	PE-19002	2,712,807	
	Athletic Courts Resurfacing	PG-06001	202,644	
	Baylands Comprehensive Conservation Plan	PG-17000	43,100	
	Baylands Nature Preserve Entrance Gate	OS-24000	120,000	
	Bicycle and Pedestrian Transportation Plan Implementation	PL-04010	2,900,000	
	Boulevard Park Improvements	PE-17005	135,764	
	Building Systems Improvements	PF-01003	-	
	California Avenue District Gateway Signs	PE-17004	123,382	
	City Bridge Improvements	PE-20001	1,140,612	
	City Facility Parking Lot Maintenance	PE-09003	240,487	
	City Hall Space Planning	PE-19000	571,373	
	Civic Center Electrical Upgrade & EV Charger Installation	PE-17010	1,035,399	
	Civic Center Fire Life Safety Upgrades	PE-18016	147,239	
	Civic Center Waterproofing Study and Repairs	PE-15020	426,969	
	Downtown Automated Parking Guidance Systems, Access Controls & Revenue Collection Equip.	PL-15002	63,528	
	Electric Charger Infrastructure Installation	PF-23000	241,799	
	Facility Interior Finishes Replacement	PF-02022	-	
	Fire Station 4 Replacement	PE-18004	8,107,006	
	Foothills Nature Preserve Dam Seepage Investigation and Repairs	PE-20000	75,066	
	Foothills Nature Preserve Improvements	PE-21000	692,744	
	Golf Course Net and Artificial Turf Replacement	PG-18000	770,000	
	Homekey Facilities	PE-24005	4,401,987	
	JMZ Renovation	AC-18001	531,623	
	Library Automated Material Handling	LB-21000	382,983	382,983
	Lucie Stern Community Theater Mechanical Equipment Replacement	PE-24002	199,834	
	Lucie Stern Community Theatre Fire Curtain	AC-24001	200,000	
	Lucie Stern Community Theatre Theatrical and House Lighting System Replacement	PE-24003	26,350	
	Magical Bridge Playground Rubber and Synthetic Turf Resurfacing	PE-21003	-	
	Municipal Service Center A, B, & C Roof Replacement	PF-17000	-	
	Municipal Service Center Lighting, Mechanical, and Electrical Improvements	PF-16006	6,365,504	500,000
	New California Avenue Area Parking Garage	PE-18000	735,018	
	New Downtown Parking Garage	PE-15007	5,398,600	5,398,600
	Newell Road/San Francisquito Creek Bridge Replacement	PE-12011	14,016,235	9,800,000
	Off-Road Pathway Resurfacing And Repair	OS-09001	244,733	
	Park Restroom Installation	PG-19000	631,421	631,421
	Parking District Implementation	PL-15003	163,900	
	Peers Park Improvements	PG-14001	-	
	Performing Arts Venues Seat Replacement	AC-18000	339,976	
	Police Video Recording Systems Replacement	PD-20000	-	
	Rinconada Pool Family Changing Room	PE-24004	200,070	
	Robles Park Improvements	PE-18015	192,248	
	Roofing Replacement	PF-00006	-	
	Roth Building Rehabilitation Phase 1	PF-23001	245,974	
	Sidewalk Repairs	PO-89003	139,390	
	Sign Reflectivity Upgrade	PO-11000	-	
	Street Lights Condition Assessment	PE-13014	220,000	
Street Lights Improvements	PO-05054	366,950		
Street Maintenance	PE-86070	146,154		
Thermoplastic Lane Marking and Striping	PO-11001	-		
University Avenue Parking Improvements	PF-14003	155,416		
Mitchell Park Library Repair	PE-24006	163,730		
Baylands Interpretive Signage Program	OS-24001	162,000	162,000	
<b>471 - Capital Improvement Fund Total</b>			<b>56,180,015</b>	<b>16,875,004</b>
472 - Cubberley Property Infrastructure Fund	Cubberley Field Restroom	CB-17002	137,828	
	Cubberley Gym HVAC Replacement	CB-24000	770,000	
	Cubberley Roof Replacements	CB-16002	400,000	
<b>472 - Cubberley Property Infrastructure Fund Total</b>			<b>1,307,828</b>	
530 - Airport Enterprise Fund	Airport Access Road Reconstruction	AP-24000	300,000	270,000
	Airport Apron Reconstruction	AP-16000	-	
	Airport Temporary Office Buildings	AP-22001	358,800	
	Airport Zero Emission Vehicle Fleet Replacement Program	AP-23000	156,647	156,647
	Automated Weather Observation System (AWOS)	AP-19000	341,839	341,839
<b>530 - Airport Enterprise Fund Total</b>			<b>1,157,286</b>	<b>768,486</b>
523 - Electric Fund	Foothills Rebuild (Fire Mitigation)	EL-21001	1,742,878	
	Grid Modernization for Electrification	EL-24000	15,000,000	15,000,000
	Rebuild Underground District 24	EL-10006	-	
	Smart Grid Technology Installation	EL-11014	710,177	
	Substation Breaker Replacement	EL-17002	2,040,590	
	Substation Physical Security	EL-16003	2,812,575	
	Grid Mod - Coleridge/Cowper/Tennyson 4/12kV Conversion	EL-14000	-	
	Grid Mod - Rebuild Underground District 26	EL-16000	-	
	Grid Mod - East Meadow Circles 4/12kV Conversion	EL-17001	-	
<b>523 - Electric Fund Total</b>			<b>22,306,220</b>	<b>15,000,000</b>
533 - Fiber Optics Fund	Fiber Optics Network - System Rebuild	FO-16000	12,314,530	
<b>533 - Fiber Optics Fund Total</b>			<b>12,314,530</b>	
524 - Gas Fund	Gas Main Replacement - Project 24	GS-14003	567,190	
<b>524 - Gas Fund Total</b>			<b>567,190</b>	
528 - Stormwater Management Fund	Green Stormwater Infrastructure	SD-22001	1,655,538	
	Storm Drainage System Replacement And Rehabilitation	SD-06101	600,000	
<b>528 - Stormwater Management Fund Total</b>			<b>2,255,538</b>	
526 - Wastewater Treatment Fund	Headworks Facility Replacement	WQ-16002	2,638,974	
	Horizontal Levee Pilot	WQ-22001	246,666	
	Joint Intercepting Sewer Rehabilitation (Phase 1)	WQ-24000	3,565,030	3,565,030
	Outfall Line Construction	WQ-19000	10,605,800	

## Attachment A: Capital Improvement Plan FY 2024 Reappropriations to FY 2025

Fund	Project Title	Proj. No.	Expense Reappropriation Adjustment	Revenue Reappropriation Adjustment
526 - Wastewater Treatment Fund	Plant Repair, Retrofit, and Equipment Replacement	WQ-19002	5,057,207	
	Primary Sedimentation Tank Rehabilitation	WQ-14003	1,000,000	
	Secondary Treatment Upgrades	WQ-19001	1,132,679	1,132,679
	Local Advanced Water Purification System	WQ-19003	16,981,395	16,981,395
<b>526 - Wastewater Treatment Fund Total</b>			<b>41,227,751</b>	<b>21,679,104</b>
522 - Water Fund	Water System Supply Improvements	WS-11004	2,817,000	
	Water Tank Seismic Upgrade and Rehabilitation	WS-09000	-	
<b>522 - Water Fund Total</b>			<b>2,817,000</b>	
682 - Technology Fund	City Council Chambers Upgrade	TE-19001	1,770,910	
	Enterprise Resource Planning Upgrade	TE-19000	530,620	
	Radio Infrastructure Replacement	TE-05000	259,900	
<b>682 - Technology Fund Total</b>			<b>2,561,430</b>	
681 - Vehicle Replacement & Maintenance Fund	Scheduled Vehicle and Equipment Replacement - Fiscal Year 2020	VR-20000	30,000	
	Scheduled Vehicle and Equipment Replacement - Fiscal Year 2021	VR-21000	17,351	
	Scheduled Vehicle and Equipment Replacement - Fiscal Year 2023	VR-23000	873,477	
	Scheduled Vehicle and Equipment Replacement - Fiscal Year 2024	VR-24000	4,364,538	
<b>681 - Vehicle Replacement &amp; Maintenance Fund Total</b>			<b>5,285,366</b>	
<b>Grand Total</b>			<b>147,980,154</b>	<b>54,322,594</b>

Attachment B: Vacancy Report as of April 2024

Department	Position	Enterprise Funds	General Fund	Other Funds	Total	Status
<b>Administrative Services Department</b>						
	Accountant	1.00			1.00	-
	Account Specialist	0.50			0.50	-
	Director Office of Management and Budget		1.00		1.00	-
	Management Analyst		1.00		1.00	-
	Manager Budget		1.00		1.00	Interviews in progress
	Contracts Administrator		1.00		1.00	-
<b>City Attorney's Office</b>						
	Secretary to City Attorney		1.00		1.00	Filled
	Legal Fellow		1.00		1.00	Filled
<b>City Clerk's Office</b>						
	Administrative Associate III		1.00		1.00	Interviews in progress
	Administrative Associate III		1.00		1.00	Interviews in progress
<b>City Manager's Office</b>						
	Administrative Assistant		0.75		0.75	-
<b>Community Services Department</b>						
	Assistant Director Community Services		1.00		1.00	Filled
	Program Assistant II		1.00		1.00	Filled
	Coordinator Recreation Programs		0.75		0.75	Interviews in progress
<b>Fire Department</b>						
	Fire Inspector		1.00		1.00	-
	Fire Captain		1.00		1.00	-
	Fire Fighter		1.00		1.00	Filled
	Fire Fighter		1.00		1.00	Filled
	Fire Fighter		1.00		1.00	-
	Fire Fighter		1.00		1.00	Filled
	Fire Fighter		1.00		1.00	-
	Fire Fighter		1.00		1.00	Filled
	Fire Apparatus Operator		1.00		1.00	Filled
	Fire Inspector		1.00		1.00	-
	Assistant Fire Marshal		1.00		1.00	Interviews in progress
	Fire Fighter Trainee		1.00		1.00	Filled
	Fire Fighter Trainee		1.00		1.00	-
	Fire Fighter Trainee		1.00		1.00	-
	Fire Fighter		1.00		1.00	Filled
	Fire Fighter		1.00		1.00	Filled
	Fire Inspector		1.00		1.00	-
	Fire Inspector		1.00		1.00	-
<b>Human Resources Department</b>						
	Senior Management Analyst		1.00		1.00	Posted
	Senior Management Analyst			1.00	1.00	-
<b>Information Technology Department</b>						
	Senior Business Analyst			1.00	1.00	Interviews in progress
	Manager Information Technology	1.00			1.00	-
<b>Library Services Department</b>						
	Manager Library Services		1.00		1.00	-
	Coordinator Library Programs		1.00		1.00	-
	Senior Librarian		1.00		1.00	Interviews in progress
	Senior Librarian		1.00		1.00	Posting in progress
	Manager Library Services		1.00		1.00	Filled
	Library Associate		1.00		1.00	-
	Library Specialist		1.00		1.00	Posting in progress
	Coordinator Library Programs		1.00		1.00	-
	Senior Librarian		1.00		1.00	Interviews in progress
	Supervising Librarian		1.00		1.00	Interviews in progress
<b>Office of Transportation</b>						
	Associate Planner		0.65	0.35	1.00	Filled
	Senior Planner		1.00		1.00	Posted
<b>Planning and Development Services</b>						
	Manager Planning		1.00		1.00	Posted
	Manager Planning		1.00		1.00	-
	Senior Planner		1.00		1.00	-
	Administrative Assistant		1.00		1.00	Filled
	Administrative Associate III		1.00		1.00	-
	Senior Building Inspector		1.00		1.00	-
	Assistant Chief Building Official		1.00		1.00	-
	Senior Planner		1.00		1.00	Filled
	Senior Planner		1.00		1.00	Filled
<b>Police Department</b>						
	Police Officer		1.00		1.00	Posted
	Police Officer		1.00		1.00	Posted
	Police Officer		1.00		1.00	Posted
	Police Officer		1.00		1.00	Posted
	Assistant Police Chief		1.00		1.00	-
	Administrative Associate II		1.00		1.00	Filled
	Police Records Specialist II		1.00		1.00	-
	Police Records Specialist II		1.00		1.00	-
	Public Safety Dispatcher		1.00		1.00	Posted
	Community Service Officer		0.94	0.06	1.00	-
	Public Safety Dispatcher		1.00		1.00	Posted
	Public Safety Dispatcher		1.00		1.00	Posted
	Police Officer		1.00		1.00	Posted
	Police Officer		1.00		1.00	Posted
	Public Safety Dispatcher		1.00		1.00	Posted
	Public Safety Dispatcher		1.00		1.00	Posted

Attachment B: Vacancy Report as of April 2024

<b>Public Works Department</b>				
Supervisor Inspection and Surveying		0.35	0.65	1.00 -
Senior Engineer			1.00	1.00 -
Assistant Fleet Manager			1.00	1.00 -
Fleet Services Coordinator			1.00	1.00 Posted
Tree Maintenance Person	1.00			1.00 -
Senior Engineer	1.00			1.00 -
Electrician	1.00			1.00 Posted
Project Manager	1.00			1.00 -
Coordinator Public Works Projects		0.80	0.20	1.00 -
Facilities Painter		1.00		1.00 -
Industrial Waste Inspector	1.00			1.00 Interviews in progress
Electrician		0.80	0.20	1.00 -
Engineer		1.00		1.00 -
Associate Engineer	1.00			1.00 -
Engineering Technician III	0.10	0.90		1.00 Filled
Tree Trim/Line Clear		1.00		1.00 Filled
Street Maintenance Assistant			1.00	1.00 Filled
Laboratory Technician WQC	1.00			1.00 -
Tree Maintenance Person		1.00		1.00 -
Administrative Associate II		1.00		1.00 Interviews in progress
Assistant Manager WQCP	1.00			1.00 Posted
Manager Maintenance Operations		0.70	0.30	1.00 -
Senior Industrial Waste Investigator	1.00			1.00 -
Airport Specialist II	0.50			0.50 Interviews in progress
Landfill Technician	1.00			1.00 -
Management Analyst	1.00			1.00 Filled
Engineering Technician III		0.50		0.50 Filled
Facilities Technician		1.00		1.00 -
Fleet Services Coordinator			1.00	1.00 Posted
<b>Utilities Department</b>				
Utilities Supervisor	1.00			1.00 -
Utilities Engineer Estimator	1.00			1.00 Filled
Lineperson/Cable Specialist	1.00			1.00 Posted
Substation Electrician	1.00			1.00 -
Utilities Locator	1.00			1.00 -
Utilities Engineer Estimator	1.00			1.00 Posting in progress
Utilities System Analyst	1.00			1.00 -
Meter Reader	1.00			1.00 -
Utilities Compliance Technician	1.00			1.00 -
Lineperson/Cable Specialist	1.00			1.00 Posted
Lineperson/Cable Specialist	1.00			1.00 Posted
Utilities Supervisor	1.00			1.00 -
Senior Electrical Engineer	1.00			1.00 -
Utilities Supervisor	1.00			1.00 Posted
Electrician Assistant I	1.00			1.00 -
Inspector, WGW Utilities Field Svc	1.00			1.00 Posted
Electrical Equipment Technician	1.00			1.00 Posted
Electrician Assistant I	1.00			1.00 -
Substation Electrician	1.00			1.00 Filled
Utilities Compliance Technician	1.00			1.00 -
Water System Operator II	1.00			1.00 Posted
Lineperson/Cable Specialist	1.00			1.00 Posted
Water System Operator II	1.00			1.00 Posted
Electric Project Engineer	1.00			1.00 Posted
Engineering Technician III	1.00			1.00 -
Meter Reader	1.00			1.00 -
Engineering Technician III	1.00			1.00 -
Project Engineer	1.00			1.00 Filled
Business Analyst	1.00			1.00 Posted
Overhead Underground Troublemans	1.00			1.00 -
Overhead Underground Troublemans	1.00			1.00 -
Manager Utilities Credit & Collection	1.00			1.00 -
Utilities Chief Operating Officer	1.00			1.00 Posting in progress
Manager Utilities Program Services	1.00			1.00 Filled
Assistant Director Utilities Customer Support	1.00			1.00 -
Manager Utilities Telecommunications	1.00			1.00 -
Manager Utilities Telecommunications	1.00			1.00 -
Assistant Director Sustainability and Climate	1.00			1.00 Posting in progress
<b>Grand Total</b>		<b>52.10</b>	<b>77.14</b>	<b>8.76 138.00</b>

**Largest Vendor Payments by Fiscal Year (All Funds)**

\* Data as of April 30, 2024

Includes Check, ACH, and most related wire payments (excludes top dollar for commodity purchases and City of Sunnyvale)

VENDOR NAME	FY 2021	FY 2022	FY 2023	FY 2024	Total
SWINERTON BUILDERS	\$ 14,812,192	\$ 38,280,086	\$ 34,858,530	\$ 11,287,168	\$ 99,237,976
ANDERSON PACIFIC ENGINEERING	2,509,655	4,807,211	12,482,352	50,526,646	\$ 70,325,864
TEICHERT CONSTRUCTION	4,359,023	7,638,364	3,666,969	894,133	\$ 16,558,488
GRANITE CONSTRUCTION CO INC	11,399,277	4,630,572	-	-	\$ 16,029,849
AUTHORITY FOR CA CITIES EXCESS LIABILITY	2,137,630	3,310,860	3,731,516	4,505,690	\$ 13,685,696
O'GRADY PAVING INC	3,636,189	2,360,486	4,653,097	3,005,060	\$ 13,654,832
PALO ALTO UNIFIED SCHOOL DISTRICT	3,807,130	3,629,898	3,062,529	3,065,141	\$ 13,564,699
C. OVERAA & CO	-	2,203,374	6,090,607	3,921,656	\$ 12,215,638
OB SPORTS GOLF MANAGEMENT	2,761,174	3,122,574	3,184,540	2,314,211	\$ 11,382,499
CRATUS INC	58,473	1,176,003	3,281,899	6,611,396	\$ 11,127,771
DAVEY TREE SURGERY COMPANY	1,271,783	2,090,821	3,573,774	3,492,802	\$ 10,429,180
MP NEXLEVEL OF CALIFORNIA INC	1,404,417	2,855,718	2,612,140	3,101,177	\$ 9,973,452
SWA SERVICES GROUP	2,176,502	2,249,828	2,365,966	2,345,759	\$ 9,138,056
HOT LINE CONSTRUCTION INC	1,629,250	2,641,827	3,008,291	1,665,130	\$ 8,944,498
RANGER PIPELINES	666,698	-	7,306,584	123,778	\$ 8,097,061
STATE WATER RESOURCES CONTROL BOARD	1,950,654	2,488,129	2,486,524	968,256	\$ 7,893,563
DALEO INC	560,340	4,305,444	2,443,532	322,078	\$ 7,631,395
SENSUS USA INC	-	215,613	2,400,610	4,126,481	\$ 6,742,704
PALO ALTO HISTORY MUSEUM	-	-	100	6,132,272	\$ 6,132,372
COUNTY OF SANTA CLARA, VARIOUS DEPTS	750,854	2,948,403	857,686	757,839	\$ 5,314,782
AZUL WORKS INC	-	4,163,911	448,603	-	\$ 4,612,514
BRIGHTVIEW LANDSCAPE SERVICES INC	789,275	890,764	1,320,835	1,599,557	\$ 4,600,431
NATIONAL AUTO FLEET GROUP	2,657,202	532,060	486,355	646,720	\$ 4,322,337
NOVA PARTNERS INC	993,132	1,276,927	1,101,704	911,549	\$ 4,283,312
SCA OF CA LLC	818,588	825,976	1,322,971	1,308,114	\$ 4,275,649
WEST COAST ARBORISTS INC	1,044,469	196,313	1,206,142	1,182,441	\$ 3,629,364
BROWN AND CALDWELL	1,486,216	967,165	594,542	447,735	\$ 3,495,657
PETS IN NEED	722,670	710,768	636,902	1,200,299	\$ 3,270,639
4LEAF INC	785,422	701,162	981,891	765,689	\$ 3,234,163
BADGER METER INC	91,494	169,544	224,190	2,654,901	\$ 3,140,129
MCCANDLESS LIMITED LLC	763,311	822,708	820,353	692,510	\$ 3,098,882
ROSSDRULISCUSENBERY, ARCHITECTURE INC	734,443	1,465,978	394,255	501,213	\$ 3,095,889
PHOENIX SETTLEMENT ADMINISTRATORS	-	-	-	3,043,591	\$ 3,043,591
MITCHELL PARK LP	-	-	-	3,000,000	\$ 3,000,000
MERCY HOUSING	-	-	-	3,000,000	\$ 3,000,000
ALLIANT INSURANCE SERVICES INC	455,594	691,067	724,583	1,081,447	\$ 2,952,690
C&S ENGINEERS INC	508,683	872,545	695,848	647,868	\$ 2,724,944
MAGELLAN ADVISORS LLC	380,910	1,174,320	833,866	322,715	\$ 2,711,810
LIFE INSURANCE OF NORTH AMERICA	676,369	623,142	693,420	652,789	\$ 2,645,720
LYSTEK INTERNATIONAL LIMITED	583,871	585,167	877,906	558,598	\$ 2,605,542
VALLEY OIL COMPANY	481,270	702,958	802,220	609,155	\$ 2,595,603
INSIGHT PUBLIC SECTOR INC	509,333	513,856	750,418	784,489	\$ 2,558,096
285 HAMILTON LLC	703,303	695,149	622,786	523,743	\$ 2,544,980
SAFEBUILT LLC	495,508	536,707	740,421	707,077	\$ 2,479,713
CAROLLO ENGINEERS INC	-	-	699,653	1,751,274	\$ 2,450,927
DENALI WATER SOLUTIONS LLC	468,543	527,653	733,229	566,252	\$ 2,295,677
PALO ALTO COMMUNITY CHILD CARE	524,669	399,916	546,472	707,392	\$ 2,178,450
BLACK & VEATCH CORPORATION	223,692	1,237,333	526,685	184,400	\$ 2,172,109
AVENIDAS	562,437	552,089	443,144	613,373	\$ 2,171,043
GOLDEN BAY CONSTRUCTION INC	98,442	884,067	486,345	685,404	\$ 2,154,258
ANIXTER INC	619,091	540,951	557,446	396,457	\$ 2,113,946
TMT ENTERPRISES INC	536,739	522,317	566,151	479,077	\$ 2,104,284
TW POWER LINE CONSTRUCTION	2,046,486	43,259	-	-	\$ 2,089,745
ALL CITY MANAGEMENT SERVICES INC	364,776	520,123	593,133	590,153	\$ 2,068,185
STOLOSKI AND GONZALEZ INC	2,058,217	-	-	-	\$ 2,058,217



**Largest Vendor Payments by Fiscal Year (All Funds)***\* Data as of April 30, 2024**Includes Check, ACH, and most related wire payments (excludes top dollar for commodity purchases and City of Sunnyvale)*

<b>VENDOR NAME</b>	<b>FY 2021</b>	<b>FY 2022</b>	<b>FY 2023</b>	<b>FY 2024</b>	<b>Total</b>
WOODARD & CURRAN	326,541	474,600	618,898	604,155	\$ 2,024,195
NAPA AUTO PARTS	513,370	437,559	625,466	378,040	\$ 1,954,434
AECOM TECHNICAL SERVICES, INC/AECOM USA INC	1,036,579	218,841	139,619	529,711	\$ 1,924,749
TECHLINK SYSTEMS INC	203,245	133,350	693,112	847,067	\$ 1,876,774
PRECISION ENGINEERING INC	1,476,223	287,537	-	-	\$ 1,763,760
PRISM	-	522,540	544,155	663,436	\$ 1,730,131
BEST CONTRACTING SERVICES INC	-	1,543,896	174,184	-	\$ 1,718,080
CASEY CONSTRUCTION INC	-	-	660,216	1,039,111	\$ 1,699,327
SYNAGRO WWT INC	411,496	381,819	460,000	416,085	\$ 1,669,400
NOMAD TRANSIT LLC	-	-	310,133	1,357,358	\$ 1,667,491
ELEMENT MARKETS LLC	248,073	1,373,312	-	-	\$ 1,621,386
LSI CONSULTING	1,196,340	344,770	37,500	5,000	\$ 1,583,610
RINCON CONSULTANTS INC	88,492	463,603	600,694	415,123	\$ 1,567,911
CITY OF MENLO PARK	311,021	416,542	540,673	279,923	\$ 1,548,158
ZOON ENGINEERING INC	1,243,915	284,295	1,390	-	\$ 1,529,600
SAN FRANCISQUITO CREEK JOINT POWERS	308,000	337,240	395,926	472,763	\$ 1,513,929
BAKER TILLY US LLP	236,108	297,181	658,178	292,080	\$ 1,483,547
BENINK & SLAVENS LLC	-	-	-	1,444,759	\$ 1,444,759
ACCURATE STRUCTURAL INC	-	-	511,879	874,400	\$ 1,386,279
OBS ENGINEERING INC	-	-	-	1,364,871	\$ 1,364,871
DOWNTOWN STREETS INC	444,287	310,441	337,816	267,464	\$ 1,360,008
CITY OF MOUNTAIN VIEW	321,608	603,515	178,116	230,733	\$ 1,333,972
ISPATIAL TECHNO SOLUTIONS INC	258,980	410,740	443,760	193,780	\$ 1,307,260
PIVOT INTERIORS INC	-	517,329	235,137	552,632	\$ 1,305,097
E SOURCE COMPANIES LLC	71,418	364,872	493,699	371,092	\$ 1,301,081
RON PARIS CONSTRUCTION CO INC	-	-	1,173,324	116,472	\$ 1,289,796
THE PELOTON ALLIANCE	36,685	341,484	391,532	489,644	\$ 1,259,345
STRAWN CONSTRUCTION INC	502,783	747,500	-	-	\$ 1,250,283
BKF ENGINEERS	252,472	469,381	210,280	308,456	\$ 1,240,588
AT&T	361,806	303,440	313,117	253,832	\$ 1,232,194
SAP PUBLIC SERVICES INC	297,634	297,634	307,554	316,360	\$ 1,219,183
EPI-USE LABS LLC	-	-	746,834	442,624	\$ 1,189,458
DASHER TECHNOLOGIES INC	11,698	198,783	603,681	365,240	\$ 1,179,402
MNS ENGINEERS INC	-	598,307	444,684	131,491	\$ 1,174,482
VIP POWERLINE CORP	-	-	-	1,162,215	\$ 1,162,215
CLEARRESULT CONSULTING INC	113,997	241,720	299,771	502,922	\$ 1,158,410
GOLDEN STATE FIRE APPARATUS INC	-	-	1,135,943	-	\$ 1,135,943
STANFORD UNIVERSITY	313,888	332,084	148,959	334,322	\$ 1,129,254
MINERS & PISANI INC	150,742	342,271	312,793	282,172	\$ 1,087,978
ONESOURCE DISTRIBUTORS LLC	175,101	418,142	463,433	31,249	\$ 1,087,924
CLEAN HARBORS ENVIRONMENTAL SERVICE	236,582	379,885	254,717	215,947	\$ 1,087,132
HAMILTON AND HIGH LLC	-	-	-	1,075,000	\$ 1,075,000
ONESOURCE SUPPLY SOLUTIONS LLC	-	-	430,593	626,349	\$ 1,056,942
LAZ KARP ASSOCIATES LLC	-	327,866	298,093	424,011	\$ 1,049,971
MONTEREY MECHANICAL	249,806	-	260,377	536,701	\$ 1,046,883
1900 EMBARCADERO PROPERTY OWNER LP	-	359,386	342,920	331,625	\$ 1,033,932
METROPOLITAN PLANNING GROUP INC	179,431	216,800	364,893	267,565	\$ 1,028,689
NV5 INC	36,659	332,031	389,643	244,787	\$ 1,003,120
<b>GRAND TOTAL</b>	<b>\$90,690,372</b>	<b>\$130,931,802</b>	<b>\$141,053,407</b>	<b>\$163,041,219</b>	<b>\$525,716,800</b>