



May 13, 2024

www.cityofpaloalto.org/budget

BUDGET CONVERSATIONS & CALENDAR



City Council: FY 2025 Proposed Budget Overview:

Discuss guidance for Finance Committee colleagues

Study Session City Council:

Finance Committee check-in with the City Council

Finance Committee Budget Wrap-up:

Based on the input from the May budget meetings, recommend final adjustments to proposed budgets for Council adoption

MAY 6

MAY 7 & 8

MAY 13

MAY 15

MAY 21

JUNE 17

Finance Committee Budget Workshops:

Review the proposed budgets and recommend amendments

Community
Budget Listening
Session

City Council Budget Adoption:

Adopt Operating & Capital budgets (as amended by the Finance Committee)

PROPOSED BUDGET OVERVIEW



- Operating budget totals \$1.03 billion (\$303.5 million in General Fund)
- Capital budget totals \$359.7 million in FY 2025 and \$1.6 billion over the five-year
 Capital Improvement Program (CIP)
- Two-year balancing strategy using one-time funds to resolve (\$6.9M) shortfall in FY 2025. Partially solve projected deficit of (\$9.7M) in FY 2026 to bring it to (\$5.0M)
- Service investments and Council Priorities supported by additional 20 FTEs, all funds
- Measure K and L funding continues for critical services

CITYWIDE BUDGET STRATEGIES





Use of one-time funding







Offset shortfall in FY 2025 (\$6.9M) and partially offset FY 2026 (\$4.7M)



\$5.0M deficit remains in FY 2026



Maintain a 18.8% BSR (\$1.0M above 18.5% target), down from 20% in FY 2024



Labor Agreements: terms for wages, benefits, and other terms and conditions of employment, through FY 2025 (Jan. 2025 for SEIU)



Capital Investments: Base transfer to Capital Improvement Fund (\$13.7M in FY25) to reach pre-pandemic levels by FY26 (\$16.7M) as planned starting with the 2023-27 CIP







City's Pension & Other Post-Employment Benefits (OPEB): Proactive funding of longterm liabilities (pension and retiree medical) to accelerate funding target, reduce cost and liability, and enhance fiscal stability.





SUMMARY OF FINANCE COMMITTEE

REVIEW TO DATE

"PARKING LOT" OF GENERAL FUND BUDGET

Date	Finance Committee Adjustments to Budget*	FY 2025 GF (cost)/savings or rev	Dept
		oi iev	Бері
/-iviay	Beginning Balance	\$ -	

		2000	
	Subtotal Sources (Revenue)	\$ -	

Date	FY 2025 Council Contingency	
7-May	Beginning Balance	\$ 125,000

	Remaining:	\$ 125,000

	Parking Lot Items	FY25 Amount (cost)/source	Ongoing	Dept
Analyze increased flexibili meet demands	ity for revenue-generating CSD programming to	0	0	CSD
Explore financial, outreac to resident rates for golf o	h, and policy processes for adding East Palo Alto course	(30,000)	(30,000)	CSD muni fee
JMZ increase ticket prices	during peak attendance from \$10 to \$14	300,000	350,000	CSD
, , ,	Medical Response Fee Adjustments anges not expected before FY26)	TBD	TBD	FIR
Analyze a reduction of Ca	pital Funding (between \$500,000 and \$1M)	0	0	NON
Reduce BSR from 18.8% t	o 18.5% of FY25 Proposed General Fund Expenses	1,000,000	0	NON
FY26 to 18% (previously	eneral Fund in FY25 to 14.5% (from 11.9%) & in scheduled in FY27) as Utility Rate change from 9% to 12.5%	2,000,000	900,000	NON
CITY OF	Subtotal Revenue (&/or source of funding)	\$3.3 M	\$1.2M	

Budget Stabilization Reserve FY 2025 est = \$55.0M or @ 18.8% target (as of 5/7/24) (\$1.0M above the 18.5% target)

Council range is 15% to 20% of Adopted expenses, currently estimated at \$292.4M



"PARKING LOT" – REVENUE

\$000's = placeholder, further analysis is needed

	FY25 Amount		
Parking Lot Items	(cost)/source	Ongoing	Dept
Analyze increasing revenue-generating CSD programming to meet demand (Fee revenues for classes)	0	0	CSD
Explore financial, outreach, and policy processes for adding East Palo Alto to resident rates for golf course (Potential reduction in fee revenues from lower charges)	(30,000)	(30,000)	CSD muni fee)
JMZ increase ticket prices during peak attendance from \$10 to \$14	300,000	350,000	CSD
Analyze Fire Emergency Medical Response Fee Adjustments (requires study during FY25, changes not expected before FY26)	TBD	TBD	FIR
Analyze a reduction of Capital Funding (between \$500,000 and \$1M)	0	0	NON
Reduce BSR from 18.8% to 18.5% of FY25 Proposed General Fund Expenses	1,000,000	0	NON
Amend Gas Transfer to General Fund in FY25 to 14.5% (from 11.9%) & in FY26 to 18% (previously scheduled in FY27) ~Estimated FY 2025 Gas Utility Rate change from 9% to 12.5%	2,000,000	900,000	NON
Subtotal Revenue (&/or source of funding)	\$3.3 M	\$1.2M	

"PARKING LOT" – EXPENSES



	FY25 Amount		
Parking Lot Items	(cost)/source	Ongoing	Dept
JMZ new staffing, contracts, and new ticketing system adds	(613,000)	(946,000)	CSD
Environmental Volunteers Foothills Nature Preserve Program*	(11,000)	(11,000)	CSD
Analyze increased flexibility for revenue-generating CSD programming	0	0	CSD
Fire Emergency Medical Response;	(500,000)	(550,000)	FIR
Supplemental resources via contract for services			
Upstaff Fire Engine 62 with 3 Sworn Staff instead of Overtime	(60,000)	(75,000)	FIR
Establish Organizational Development and Safety Division (1.0 position)	(78,000)	(78,000)	HRD
Active Recruitment Digital Marketing Services (contract services)	(50,000)	(50,000)	HRD
Expansion of Library Teen Services (1.0 position)	(135,000)	(135,000)	LIB
Palo Alto Transportation Mgmt. Assoc. (PATMA) increase to \$400,000	(200,000)	(200,000)	ООТ
Review an alternative service approach for PA Link with reduced costs	450,000	580,000	OOT
(proposed budget funds \$900,000 in FY25)			
Public Services Streets 311 Requests to support catch-up and keep-up	(100,000)	(100,000)	PWD
Sustainability Program Customer Service Support (1.0 position Electric Fund)	0	0	UTL

^{* =} ask from outside agency, FY25 contribution TBD

"PARKING LOT" – EXPENSES (CONT'D.)



	FY25 Amount		
Parking Lot Items	(cost)/source	Ongoing	Dept
Ability Path Matching Gift *	(250,000)	0	NON
Establish a Citywide Special Events & Programming (\$230k total program) * [Requested UNAFF \$45k, 3rd Thursdays \$40k, Neighbors Abroad \$30k, Magical Bridge \$150k, cultural events]	(200,000)	(200,000)	NON
Additional funding for Roth Building Rehabilitation (PF-23001) (revise terms and conditions of the tenant work letter)	(1,000,000)	0 (CIP-PWD
California Avenue Interim Improvements	(450,000)	0 (CIP-PWD
Car-free Streetscape Design for Ramona Street	(200,000)	0 (CIP-PWD
Study of artificial turf replacement with grass at up to 4 fields (recommend use of current CIP to fund a study)	0	0	CIP-CSD
Review parks restroom prioritization (specifically Pardee Park)	0	0	CIP-CSD
Subtotal Expense (&/or use of funding)	(\$3.4 M)	(\$1.8M)	
Potential Funds Remaining surplus / (deficit)	(\$0.1 M)	(\$0.5 M)	

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GENERAL FUND BUDGET BALANCING WITH 'PARKING LOT' ITEMS



(\$ in millions)	Proposed FY 2025	Parking Lot	Increase/ (Decrease)
Revenues Use of Reserves	303.5 \$7.6	306.8 \$8.6	\$3.3 \$1.0
Expenditures	303.5	306.9	\$3.4
Surplus / (Deficit)	\$0	(\$0.1)	(\$0.1)

Status of General	Fund Reserves		
Uncertainty Reserve for FY 2026	\$4.7	\$4.7	\$0
Budget Stabilization Reserve \$ Budget Stabilization Reserve %	\$55.0 <i>18.8%</i>	\$54.0 <i>18.3%</i>	(\$1.0) (0.5%)
BSR at 18.5% target level requires \$0.7M of	additional funding		

JOIN THE BUDGET CONVERSATION

The community is encouraged to join the budget conversations:

Finance Committee Budget Hearings:

- ✓ May 7 at 9:00 A.M.
- May 8 at 9:00 A.M.

May 21 at 1:00 P.M. — Wrap-up

Community Informational Session:

Learn about the City's proposed budget May 15 at 6:00 P.M.

City Council Budget Adoption:

June 17 at 5:30 P.M.

All meeting details listed at www.cityofpaloalto.org/budget

JOIN THE BUDGET CONVERSATION FISCAL YEAR 2025

Proposed Fiscal Year 2024-2025 **Operating and Capital budgets** were released at the end of **April**. Join the budget conversations this **May and June**. Share your City service priorities and input throughout the budget process.

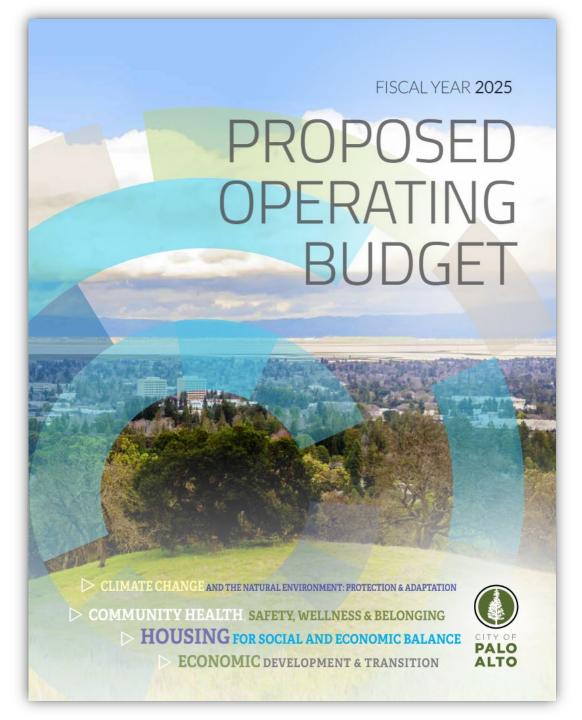
COMMUNITY ENGAGEMENT KEY DATES: THE CITY OF PALO ALTO

- · April 25 Budget Publication
- May 6 City Council FY 2025 Proposed Budget Study Session
- May 7 Finance Committee Budget Hearing #1 9:00 a.m.
- May 8 Finance Committee Budget Hearing #2 9:00 a.m.
- May 13 City Council FY 2025 Proposed Budget Study Session
- May 15 Community Virtual Community Informational Session 6 p.m.
- May 21 Finance Committee Budget Wrap-up, 1 p.m.
- June 17 City Council Budget Adoption



For details go to www.cityofpaloalto.org/budget





COUNCIL DISCUSSION

- Receive update on the detailed work reviewing the budget documents
- Clarify understanding of current status and policy decision the Committee seeks feedback on
- Provide guidance to Finance Committee colleagues for their final recommended adjustments scheduled on May 21. City Council FY 2025 Budget Adoption scheduled on June 17th
- Budget and meeting details listed at www.cityofpaloalto.org/budget

"PARKING LOT" - REVENUE (SORTED BY \$)

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