



**JUNE 16, 2020** 

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## Q3<sup>rd</sup> QUARTER FINANCIALS & FY 2020 PROJECTIONS

- Through Q3, the City's financials remain in expected conditions, these results are not yet materially affected by COVID-19
- Unprecedented time in our City's history
- May 4, 2020, staff and the City Council reviewed forecast scenarios for FY 2020 and FY 2021
  - FY 2020 estimated a \$15 million to \$20 million impact to the General Fund
  - FY 2021 three scenarios were presented, the City Council chose scenario 3 for FY 2021 budget development



#### HERE IS WHAT WE KNOW NOW

- Initial findings reflect TOT receipts have dropped 95%
- Documentary Transfer Taxes are approximately 45% to 50%
- Sales Tax activities for January through March will not be known until July 2020, April through June will not be available until October 2020
- Charges for Services remain unknown as staff refunds classes and program fees and facilities remained closed for at least 2 months or by appointment only.
- Departmental expenses are tracking below budgeted levels and are expected to achieve \$3.8 million in savings by year end in the General Fund



#### **FY 2020 GENERAL FUND REVENUES**



# FY 2020 3nd Quarter Actuals (000's)

	3rd Quarter Actuals					Adjusted Budget					
	F	Y 2020	F	Y 2019	% change	FY 2020	%	FY 2019	%		
Property Tax	\$	30,054	\$	29,429	2.1%	\$ 50,576	59.4%	\$46,232	63.7%		
Sales Tax		20,645		21,674	(4.7%)	36,085	57.2%	31,746	68.3%		
Charges for Services		17,872		16,157	10.6%	30,267	59.0%	28,419	56.9%		
Transient Occupancy Tax		16,378		15,251	7.4%	26,555	61.7%	25,390	60.1%		
Utility User Tax		11,908		11,626	2.4%	17,572	67.8%	16,092	72.2%		
Permits and Licenses		4,506		6,107	(26.2%)	9,027	49.9%	8,545	71.5%		
Documentary Transfer Tax		5,770		4,801	20.2%	8,100	71.2%	8,034	59.8%		
All Other Revenue Sources		25,931		23,984	8.1%	34,629	74.9%	32,875	73.0%		
Total Revenue		3133,064	Ş	\$129,031	3.1%	\$212,811	62.5%	\$197,333	65.4%		

#### **FY 2020 GENERAL FUND EXPENSES**



# FY 2020 3rd Quarter Actuals (000's)

	3rd Quarter Actuals				Adjusted Budget						
	FY 2020		FY 2019		%	FY 2020		%	FY 2019		%
					inc (dec)						
Police	\$	32,974	\$	31,546	4.5%	\$	45,249	72.9%	\$	42,336	74.5%
Fire		26,859		24,511	9.6%		35,984	74.6%		33,950	72.2%
Community Services		21,649		21,659	(0.0%)		32,517	66.6%		30,314	71.4%
Public Works		12,493		12,236	2.1%		19,983	62.5%		18,440	66.4%
Planning and Development Services		13,575		14,445	(6.0%)		22,597	60.1%		23,511	61.4%
Library		7,388		6,814	8.4%		10,582	69.8%		9,786	69.6%
Administrative Services		5,985		5,600	6.9%		9,050	66.1%		7,860	71.2%
All Other Departments		17,668		15,982	10.5%		35,258	50.1%		30,490	52.4%
Total Expenses	\$	138,591	\$	132,793	4.4%	\$	211,220	65.6%	\$	196,687	67.5%

### FY 2020 GENERAL FUND BUDGET ADJUSTMENTS - REVENUE

Recommended Adjustments	FY 2020 Adjusted Budget	Rec Change	FY 2020 Rec Budget
General Fund Tax Revenues	138,888	(\$15,013)	123,875
General Fund Charges for Services/Licenses and Permits/ & Other Revenues	73,923	(\$ 8,695)	65,228
General Fund Transfers In	20,840	0	20,840
TOTAL REVENUE ADJUSTMENT	\$233,651	(\$23,708)	\$209,943



### **FY 2020 GENERAL FUND EXPENSE ADJUSTMENTS**

Recommended Adjustments	Rec Change \$'s in Millions
Departmental Salary and Non-Salary savings	(\$3,770)
Transfers to the Capital Improvement Fund	(6,679)
Reduction/Elimination of Reserves: Recruitment & Retention, Operations, Development Center	(1,570)
City Manager Employment Contract (housing)	(600)
Investments: racial equity & downtown BID	570
TOTAL EXPENSE ADJUSTMENT	(\$12,049)



#### **GENERAL FUND BUDGET STABILIZATION RESERVE**

# Recommended draw of \$11.7 million from the General Fund Budget Stabilization Reserve in FY 2020

FY 2020 Mid-Year Budget Review (CMR 10959) \$44.7 M

Recommended Adjustment (11.7M)

Current Projected BSR June 30, 2020 \$33.0 M

• BSR of \$33.0 million is 14.3 percent of the FY 2020 Adopted Budget expenses, below the range of 15% and 20%, and below the target of 18.5%



#### **RECOMMENDED ACTION**

Staff recommends that the City Council:

- Review the financial report for the third quarter of Fiscal Year
  2020
- Amend the Fiscal Year 2020 Budget Appropriation for various funds and various capital projects, as identified in Attachment C (requires five votes for approval)

