



CITY OF PALO ALTO  
UTILITIES

Inspired by a brighter tomorrow.



COMMERCIAL  
fiber optics

# features

## **Telecommunications You Control**

For businesses that rely on the Internet, the City of Palo Alto Utilities (CPAU) offers fiber optic-based bandwidth connectivity between your locations in Palo Alto or to the world through Equinix's Palo Alto Internet Exchange (PAIX).



## Flexible

We offer point-to-point and redundant rings. CPAU fiber optic service can also serve as a back-up to another provider, giving you a redundant service option, if necessary.

## Reliable

Our fiber optic backbone has an excellent up-time record.

## Cost Effective

Our solution allows you to shop for the best value from multiple Internet Service Providers at PAIX.

## Secure

Your answer for information security; there's no way to tap into fiber. We provide dedicated fiber strands—no one else will share your lines.

## Expandable

As your company grows, you add more speed; there's no need to replace your connection, because our fiber can run virtually any speed.



# how it works

We connect your business to PAIX or another building, via our dark fiber optic network.

Independent of CPAU, you select an Internet Service Provider [ISP] from over 60 ISPs at PAIX. You and your ISP determine the speed that's right for you.

We provide the fiber, you light it with your equipment and ISP.





HOW IT WORKS

# a custom solution

## **Business Profile**

- High demands for one or more features: Speed, security, reliability, flexibility
- Telecommunications connectivity as a core of their business
- Fiber optic for Voice, Video, and Data

## **Business Sectors**

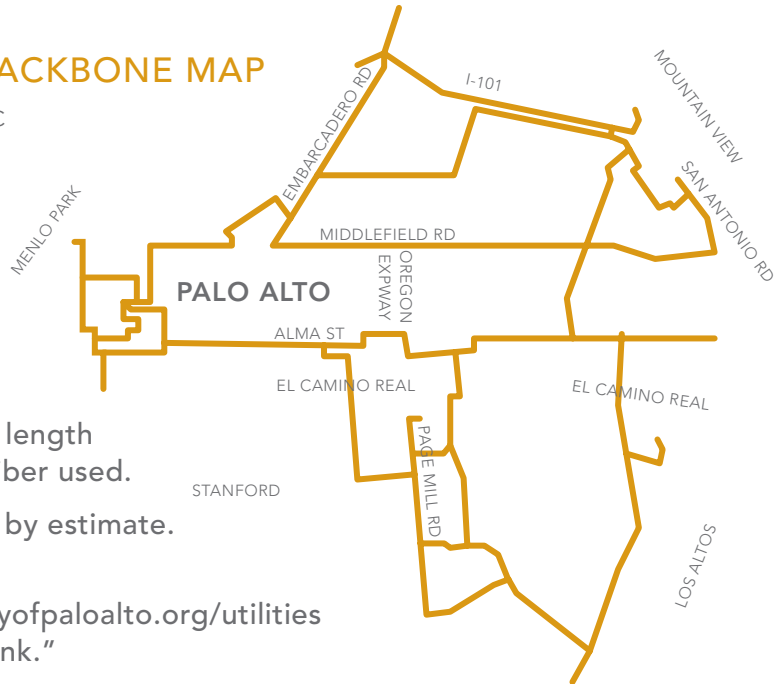
- Research and Development
- eCommerce
- Legal
- Multimedia
- Financial
- Telecommunications
- Medical

## **Contact**

Utility Marketing Services at  
(650) 329-2275, [darkfiber@cityofpaloalto.org](mailto:darkfiber@cityofpaloalto.org)  
or [www.cityofpaloalto.org/utilities](http://www.cityofpaloalto.org/utilities)

## CPAU FIBER OPTIC BACKBONE MAP

— SINGLE MODE FIBER OPTIC



## Cost

Monthly Rates are dependent upon length of your connection and amount of fiber used.

Installation charges are determined by estimate.  
Call for a price quote.

Download rate EDF-3 from [www.cityofpaloalto.org/utilities](http://www.cityofpaloalto.org/utilities) under the "Business Utility Rates" link."

## UTILITY MARKETING SERVICES

PO Box 10250  
Palo Alto, CA 94303  
(650) 329-2275

[www.cityofpaloalto.org/utilities](http://www.cityofpaloalto.org/utilities)  
[darkfiber@cityofpaloalto.org](mailto:darkfiber@cityofpaloalto.org)

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Individuals with disabilities who require accommodations to access City facilities, services or programs, or who would like information on the City's compliance with the Americans with Disabilities Act (ADA) of 1990, may contact the City's ADA Coordinator at (650) 329-2550 (voice) or e-mail [ada@cityofpaloalto.org](mailto:ada@cityofpaloalto.org)



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